

Stater Global Markets One Year On

London-based FCA regulated Prime of Prime brokerage, Stater Global Markets has made a significant impact since launching one year ago to offer liquidity, clearing and technology to institutional clients. e-Forex talks to Stater's CEO, Ramy Soliman to find out about the firm's success to date and future plans.



Ramy Soliman

How has your first year in business been?

It's been an exciting year for Stater – we have achieved so much in a relatively short space of time, from launching the business and attracting institutional clients to developing our product range and planning our future expansion. I wanted to build the offering steadily, with a focus on the highest quality and standards in all aspects of the business. This has included recruiting an excellent team, securing and building a strong relationship with a Prime Broker, selecting top quality Liquidity Providers and establishing partnerships with the very best technology providers in the industry.

We have created solid foundations from which to build on and have developed a broad client base - from brokers and hedge funds through to high net worth individuals and professional traders.

What do you consider to be the biggest achievements over the last year?

I'd say that the biggest achievement is that in just one year we have established a reputation for excellence and have carved out a credible identity in the industry. We have a small but highly experienced team with a vast amount of institutional experience between us. We have become renowned for our bespoke, high quality offering, with a level of personal service which is not always available to all clients at larger PoP brokerages.

What are your future plans?

We are evolving all the time and continue to add new products, liquidity providers and technology partners. We have recently enhanced our onboarding process, for example, and clients can now be onboarded within days.

Establishing a credible brand was very much the focus for our first year of business. We are a highly professional, agile organisation and will develop the business in response to client demand whilst retaining our focus on quality and service.

Overview of Stater Global Markets

Matched principal Prime of Prime broker/ STP model
Regulated by FCA
Products: Spot FX, CFDs
Platforms: Currenex, Integral, Flextrade
White label: MT4
Contact: sales@staterglobalmarkets.com
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