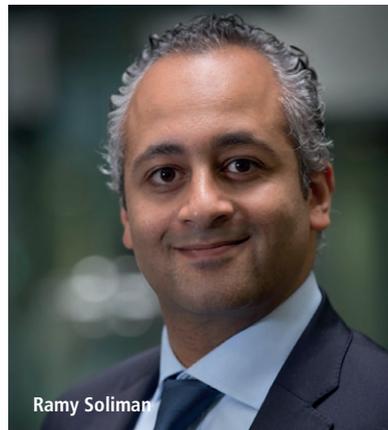


# Launch of new Prime of Prime Brokerage: Stater Global Markets

**Ramy Soliman, CEO of new London-based Prime of Prime Brokerage, Stater Global Markets, talks to e-Forex about his new venture.**



Ramy Soliman

## **What attracted you to the role of CEO at Stater Global Markets?**

My career to date includes over a decade's experience in senior sales roles at two of the largest institutions in the FX industry, Citi and IG, as well as 12 months as VP EMEA Sales at Integral.

By working for the world's largest FX Investment Bank, the world's largest retail broker and a Silicon Valley-based fin-tech provider, I have gained an in-depth insight into the industry from a range of perspectives and have a very clear understanding of how best to serve clients in the Prime of Prime segment.

Becoming CEO of a new London-based, FCA regulated Prime of Prime Brokerage was the ideal opportunity for me to capitalise on this experience and work for a smaller, more agile organisation. I have been able

to shape the offering from the outset, leverage my contacts with Top Tier liquidity providers and select who I believe are the very best partners in the industry, from bridge providers and white label platforms through to connectivity solutions and API technology.

## **Why do you think there is an opportunity for a new Prime of Prime Brokerage?**

The retraction in the credit environment in FX markets has made institutional access more difficult, creating more opportunities for Prime of Prime services from regulated and reputable PoP brokers.

Stater Global Markets is FCA regulated and launches with a compelling offering which I hope will help us to grow quickly. We have many decades of experience and strong relationships with banks, liquidity providers and technology partners. We are

financially well backed, don't have any assets that add risk to our clients and are not part of a larger retail franchise. We don't have proprietary software – we simply focus on offering the best products on the market.

## **What services does Stater Global Markets offer?**

We offer full credit intermediation, direct access to top tier bank and non-bank liquidity and institutional grade technology to deliver that solution in a robust, reliable and efficient manner. Clients can come to us for the full solution or any part of our offering. Our FX liquidity is competitively priced and can be customised to suit specific requirements. We also offer a choice of front-end platforms, connectivity and hosting services as well as complementary services.

For further information, please visit [www.staterglobalmarkets.com](http://www.staterglobalmarkets.com)